



Israel Cobo Sánchez

HR Senior Consultant.

2017 High Impact Consulting Projects

1. Development of Emotional Communication Competences for N2 Level Managers at Naturgy
2. Trainer of Intercultural Competences for 1400 people at John Deere Ibérica
3. High Performance Team Building at Engie

- Clear Focus to Client & Results
- Team Building Builder
- Talent Booster
- Communication Facilitator

Languages

- Native Spanish & Catalan Speaker
- Italian & English: Advanced
- Portuguese: Intermediate

Personal Competences

- Credibility Generator
- Intercultural Sensitive
- Changeover flexibility
- Agile learning Other relevant experiences

Professional Competences

Other relevant experiences

- MBA Consultant at UOC University: “Talent Management & People Management Innovation”
- Entrepreneurial MBA Professor at UCM: “Management & Leadership Skills”
- 2 Published Training Manual at IMF: “Customer Service & How to sell more”

What can I do for your Organization?

In Coordination with HR Department:

- Designing a Talent Map for the entire Organization
- Building the Best Supply Chain Talent Development
- Training & Developing Key Talent aligned with Organizational Strategy
- Training in Key Skills: Emotional Communication, Disruptive Leadership and Motivation

In Coordination with Operational Departments:

- Supplying Engagement to boost Business results
- Building & Supporting High Performance Teams
- Designing Connection Maps among all the Departments
- Coaching Managers and Executives to improve their professional skills

Experience & Training before 2007

- Overlap, BBVA, BMC, HAYS, GEIS

12 years of professional experience within:

- HR Management Consultancy: Recruiting, Training, Compensation & Benefits, Development and Coaching
- Financial Services: Retail Banking & Financial Consultancy

Renowned companies which I worked with

Accenture, Bankia, Iberia, ING, Iberia, Siemens, Seat, Puig, Tui, Universidad de Salamanca, Cofodis, Caja Madrid, ¡Madrid!, Idealista.com, AKZO NOBEL, L’Oreal, Gas Natural

Education & Qualifications

- University of Barcelona
Bachelor’s Degree in Economics. 1994. Barcelona.
Doctoral Courses in Public Finances. 1996. Barcelona.
- Luigi Bocconi University-School of Economics
Postgraduate Qualification in Finance. 1999. Milan.
- Instituto de Empresa Business School (European Top Five B.S)
MBA Program. 2001. Madrid.
- University Complutense of Madrid
Doctoral Courses in Organizational Behaviour.2009. Madrid.